

Aeroprise Senior Director of Product Management

Role Description

Location: Mountain View, CA

Reports to: Chief Executive Officer

Company Description:

Aeroprise is an emerging leader in the fast-growing mobile enterprise space. Many of the most respected IT organizations in the world like Safeway, Chevron, Harvard University, and the US Dept. of Homeland Security have selected Aeroprise to implement their mobile strategies.

Aeroprise products help global enterprises deliver on the promise of mobile computing. We are playing a key role in the launch of Mobile 2.0, the “end-user” focused successor to the “technology-focused” Mobile 1.0. It is based on many of the concepts Aeroprise introduced related to creating mobile and wireless applications more useful and usable than their PC-based equivalents.

The company has been praised for having solved critical problems that delayed the proliferation of mobile solutions for years. Aeroprise products have received numerous awards including first prize from among 25 leading mobile and wireless vendors at Mobile Showcase. The company is backed by vSpring Capital, a leading venture capital firm, and was founded by mobility pioneers from MIT and Stanford.

Summary:

The Product Manager is responsible for translating Aeroprise’s product and market vision into innovative mobile computing solutions. We are a small, tight-knit team in a fast-moving, high-growth space with a proven track record and tremendous upside potential. We are in search of a key player who is passionate about driving an industry agenda and defining the next major high-tech wave.

Responsibilities:

- Develop and maintain market and product requirement definitions that deliver on the company’s mobile computing vision
- Collaborate with Aeroprise Marketing, Sales, and Engineering to solicit, synthesize, and translate customer feedback into product features
- Be a domain expert and represent the company at industry events
- Deliver high-quality products on time that are loved by customers in our target profile and are profitable for the company

Requirements:

- Five+ years successful high technology Product Management experience
- Concept to launch experience managing software products including ownership of MRDs and PRDs

- Experience working closely with small engineering teams
- Excellent written and verbal communication skills
- Technical Bachelors or Masters degree
- Familiarity with the following technologies:
 - Mobile and wireless operating systems like BlackBerry, Mac OS X, and Windows Mobile
 - Enterprise integration approaches like TIBCO, BEA, and OpenEAI
 - Relational databases like MySQL
 - Application servers like JBoss
 - Web 2.0 concepts and features

Our ideal candidate is:

1. *Ambitious and hard-working.* We're a small team of high-energy, type A mobile enthusiasts with a passion for defining the next major high-tech shift. If you fit that description, you'll thrive here.
2. *A communicator.* Understand and articulate the company's vision and translate market-level messaging and requirements into product features.
3. *An enterprise software domain expert.* At least five years in enterprise software-related fields. Familiarity with enterprise wireless technologies a plus.
4. *An innovator.* Demonstrated ability to see beyond what exists today to create compelling solutions in high-growth, emerging markets.